

FY2015 Financial Results Outline

(April 1, 2015 – March 31, 2016)

April 28, 2016

SHIKOKU ELECTRIC POWER CO., INC.

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I. Consolidated Financial Results for FY2015

(April 1, 2015 – March 31, 2016)

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I - 1 . Electricity Sales (1)

Electricity Sales

(million kWh)

	FY2015	FY2014	(c)=(a)-(b)	(c)/(b)	Details
	(a)	(b)	(U)-(a)-(b)	(0)/(0)	Dotailo
Retail	25,754	26,392	(638)	(2.4)%	├ Temperature Effects approx.(300)GWh
Lighting	8,932	9,238	(306)	(3.3)%	· Increase in cutting down on electricity use
Power	16,822	17,154	(332)	(1.9)%	and energy conservation, etc. approx. (300)GWh
<commercial></commercial>	<5,736>	<5,887>	<(151)>	<(2.6)%>	
<large-scale, industrial=""></large-scale,>	<7,427>	<7,505>	<(78)>	<(1.0)%>	
Wholesale	1,770	1,155	615	53.2%	
Total	27,524	27,547	(23)	(0.1)%	

Average temperatures in prefectural capitals in Shikoku

(°C)

	Jun	Jul	Aug	Sep	4-month AVG.
FY2015	22.3	26.3	27.6	23.3	24.9
Differences from the average year	(0.5)	(0.5)	(0.2)	(1.2)	(0.6)
Differences from the previous year	(0.7)	(0.7)	0.9	(0.6)	(0.3)

Dec	Jan	Feb	Mar	4-month AVG.
10.3	6.8	7.5	10.9	8.9
2.0	0.8	0.9	1.2	1.2
3.6	0.1	0.6	0.8	1.3

Electricity Sales to Large-Scale Industrial Customers

(million kWh)

	FY2015	Change [*]
Textiles	390	17.3%
Paper/Pulp	1,154	(3.4)%
Chemicals	1,067	(0.9)%
Steel	816	(7.0)%
Machinery	1,841	0.3%
Other	2,159	(1.3)%
Total	7,427	(1.0)%

[%] Changes from the previous period.

I - 1 . Electricity Sales (2)

Electricity sales in the last 5 years

(million kWh)

	FY2011	FY2012	FY2013	FY2014	FY2015
Lighting	9,793	9,625	9,615	9,238	8,932
Power	18,651	17,785	17,599	17,154	16,822
<large-scale,industrial></large-scale,industrial>	<8,237>	<7,681>	<7,511>	<7,505>	<7,427>
Total	28,444	27,410	27,214	26,392	25,754

Electricity sales changes from the previous fiscal year

	FY2011	FY2012	FY2013	FY2014	FY2015
Lighting	(3.3)%	(1.7)%	(0.1)%	(3.9)%	(3.3)%
Power	(1.7)%	(4.6)%	(1.0)%	(2.5)%	(1.9)%
<large-scale,industrial></large-scale,industrial>	<0.2%>	<(6.7)%>	<(2.2)%>	<(0.1)%>	<(1.0)%>
Total	(2.3)%	(3.6)%	(0.7)%	(3.0)%	(2.4)%

Average temperatures in prefectural capitals in Shikoku

(°C)

	FY2011	FY2012	FY2013	FY2014	FY2015
Summer*1	26.0	25.9	26.5	25.2	24.9
Winter*2	7.2	7.5	7.7	7.6	8.9

^{*1)} Summer means an average temperature of June, July, August, and September.

^{*2)} Winter means an average temperature of December, January, February, March.

I - 2 . Electricity Supply

(million kWh)

	FY2015	FY2014		THINGIT KVVII)	
	(a)	(b)	(c)=(a)-(b)	(c)/(b)	Details
Hydro	3,784	3,495	289	8.3%	• Flow Rate 114.6% → 116.9%
Nuclear	-	-	-	-	 All units of the lkata nuclear power station have been suspended.
Coal	69% 16,554	68% 17,050	1% (496)	(2.9)%	Decreased due to regularly scheduled inspections on Tachibana-wan Thermal Power Station
LNG	2,114	9% 2,358	(1)%	(10.4)%	
Oil/Gas	23% 5,501	23% 5,816	(0)%	(5.4)%	 ◇Electricity by thermal power (million kWh) FY2015 GWh Composition
Thermal	100% 24,169	100% 25,224	(1,055)	(4.2)%	Generated 15,140 63% (1,874) Purchased 9,029 37% 819 Total 24,169 100% (1,055) **Changes from the previous period.
Renewable Energy	2,267	1,547	720	46.5%	, , , , , , , , , , , , , , , , , , ,

(Note1) % figures in ____ are composition ratios of the electricity generated and purchased by thermal power stations

(Note2) The electricity purchased from other utilities are included.

I - 3 . Summary of Financial Results

- □ Operating revenues decreased by ¥ 10.2 billion YoY, to ¥ 654.0 billion. The factors were as follows;
 - ✓ Electricity sales (Retail) decreased.
 - ✓ Revenues based on the fuel cost adjustment system decreased, etc.
- ☐ Operating expenses decreased by ¥ 5.9 billion YoY, to ¥ 629.3 billion. The factors were as follows;
 - ✓ The cost of the fuel and power purchase decreased due to down in the fuel prices.
 - ✓ Maintenance cost increased, etc.
- As a result, all income were follows;

Operating income: ¥ 24.7 billion, Ordinary income: ¥ 21.9 billion, Net income: ¥ 11.1 billion.

(100 million yen)

	FY2015 (a)	FY2014 (b)	(c)=(a)-(b)	(c)/(b)
Operating Revenues	6,540	6,642	(102)	(1.5)%
Operating Expenses	6,293	6,352	(59)	(0.9)%
Operating Income	247	289	(42)	(14.8)%
Interest Expenses, etc.	27	44	(17)	(39.2)%
Ordinary Income	219	245	(26)	(10.3)%
Reserve for Fluctuations in Water Level (Provision)	30	16	14	87.1%
Income Taxes, etc.	77	125	(48)	(38.1)%
Net Income attributable to shareholders of parent company	111	103	8	7.9%

(Note) Ordinary income is income before reserve for fluctuations in water level and income taxes, etc.

Details of Consolidated Financial Results; year-on-year basis

		yen)

	FY2015 FY2014 Change					
			FY2015	FY2014		
			(a)	(b)	(c)=(a)-(b)	(c)/(b)
l		Electricity Sales(Retail)	4,863	5,150	(287)	(5.6)%
l		Electricity sales(Wholesale), etc.	168	155	13	8.2%
l		Others	709	483	226	46.9%
l	E	ectric Operating Revenues	5,742	5,789	(47)	(0.8)%
l	0	ther Revenues	797	853	(56)	(6.5)%
0	pe	rating Revenues	6,540	6,642	(102)	(1.5)%
		Personnel	508	493	15	3.0%
l		Fuel	932	1,415	(483)	(34.1)%
l		Power Purchase	1,507	1,252	255	20.3%
l		Depreciation	552	557	(5)	(0.9)%
l		Maintenance	557	505	52	10.3%
l		Nuclear Back-end	68	72	(4)	(5.4)%
l		Others	1,469	1,271	198	15.6%
l	E	ectric Operating Expenses	5,596	5,568	28	0.5%
l	0	thers	696	784	(88)	(11.2)%
0	pe	rating Expenses	6,293	6,352	(59)	(0.9)%
		Operating Income	247	289	(42)	(14.8)%
	In	terest Expenses, etc.	27	44	(17)	(39.2)%
		Ordinary Income	219	245	(26)	(10.3)%
	Re	eserve for Fluctuations in Water Level	(Provision) 30	(Provision) 16	14	87.1%
	Income Taxes,etc.		77	125	(48)	(38.1)%
	sh	Net income attributable to areholders of parent company	111	103	8	7.9%

[Electricity Sales(Retail)]

- Increase in surcharge income based on FIT +174
- · Decrease in revenues based on the Fuel Cost Adjustment System (323)
- Decrease in electricity sales volume (132), etc.

[Others]

Increase in grants for the purchase cost from Surcharge Adjustment Organization +222, etc.

[Other Revenues]

· Down in the selling prices of LNG in LNG sales segment (16), etc.

【Fuel, Power Purchase】 (228)

- Increase in purchase of renewable energy sourced electricity +195
- Decrease in electricity sales [Retail] (48)
- · Increase in electricity volume generated by hydro power plants (20)
- Decline in the thermal power generation cost per kWh (400), etc.

[Down in the fuel prices (385), Increase in the coal power ratio (15)]

		FY2015	FY2014	(a-b)
		(a)	(b)	(a-b)
CIF Price	Coal (\$/t)	75	93	(18)
	Crude Oil (\$/b)	49	90	(41)
(all Japan)	LNG (\$/t)	452	798	(346)
Exchange Rate (¥/\$)		120	110	10

[Maintenance]

- · Increase of construction associated with the nuclear power station +30
- · Increase of construction associated with distribution facilities +15, etc.

[Electric Utility Segment - Others]

· Increase in payments to Surcharge Adjustment Organization +174, etc.

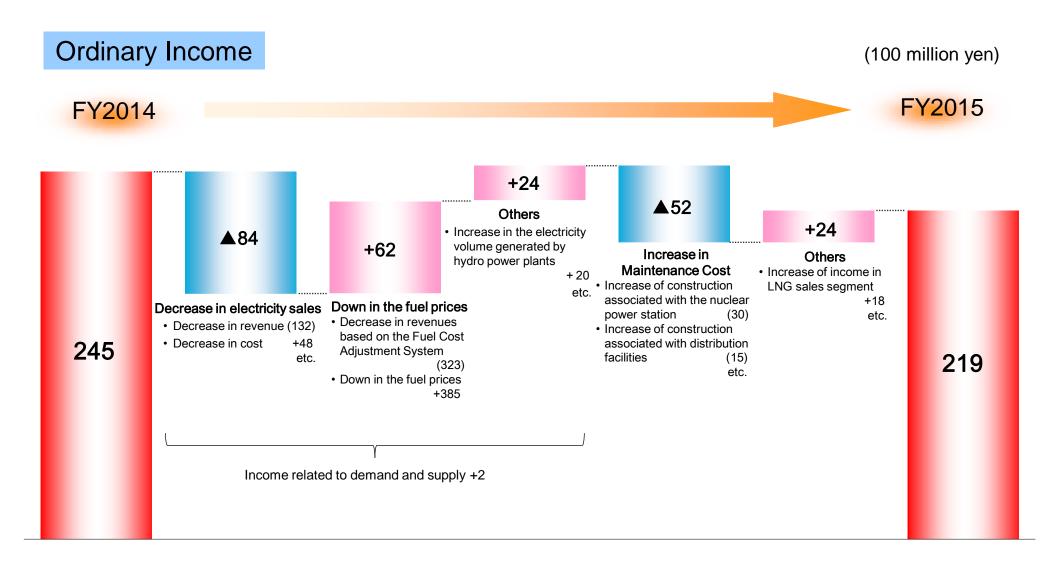
[Others]

· Down in the purchase price of LNG in LNG sales segment (35), etc.

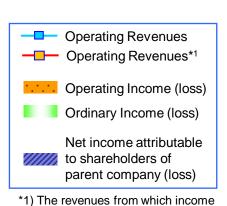
[Income Taxes, etc.]

- Decrease in the reversal of deferred tax assets accompanying the change in the effective income tax rate and so on (32)
- Decrease of pre-tax profit and so on (16)

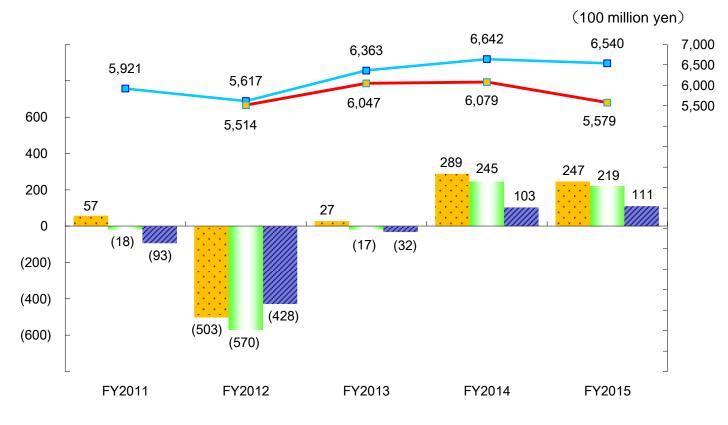
Factors Contributing to Change in Ordinary Income



Financial Results in the last 5 fiscal years



associated with FIT are deducted.



Performance Indicators

		FY2011	FY2012	2	FY201	3	FY201	4	FY201	5
Operating Income Margin *2	(%)	1.0	<(9.1)%>	(9.0)	<0.4%>	0.4	<4.8%>	4.4	<4.4%>	3.8
Return on Assets (ROA) *3	(%)	0.6		(3.4)		0.6		2.5		2.2
Return on Equity (ROE)	(%)	(2.8)	(14.0)		(1.1)		3.6		3.8
Net income per Share	(yen)	(45)	((208)		(16)		50		54
Ordinary Income(Loss) + Interest Expenses	(100 million yen)	77		(475)		81		344		310

 $^{^{*}}$ 2) Figures in < > are calcurated on the revenues from w hich income associated w ith FIT are deducted.

^{*3)} ROA = (Ordinary Income(Loss) + Interest Expenses) / Total Assets

I - 4 . Results by Segment

- □ Profit of electric utility segment decreased by ¥ 8.8 billion to ¥ 11.6 billion, due to the increase in the maintenance costs, etc.
- □ Profit of IT/communications was ¥ 3.4 billion, about the same level year on year. The factors were as follows;
 - ✓ The order volume of data center business increased.
 - ✓ The cost of sales promotion associated with FTTH increased, etc.
- □ Profit of other segment increased by ¥ 4.8 billion to ¥ 10.1 billion, because of the time lag effect caused by down in the fuel purchase price in LNG sales segment.

Results by segment

(100 million yen)

			FY2015 (a)	FY2014 (b)	(a-b)
C (preolidated	Sales	6,540	6,642	(102)
Consolidated		Segment Profit	247	289	(42)
	Electric Utility*	Sales	5,754	5,801	(47)
		Segment Profit	116	204	(88)
men	IT/Communications*	Sales	336	320	16
Segment	IT/Communications*	Segment Profit	34	36	(2)
	Othoro*	Sales	1,329	1,326	3
	Others*	Segment Profit	101	53	48

^{*} Internal transactions are not eliminated

Capital Investment

	(100 million you)
	FY2015
Electric Utility	812
<safety at="" lkata="" measures="" nuclear="" power="" station="" the=""></safety>	<366>
Introduction of a LNG combined cycle to the Sakaide thermal power station unit No.2>	<58>
IT/Communications	51
<ftth></ftth>	<12>
Others	53
Total	917

I - 5 . Cash Flows

		FY2015 (a)	FY2014 (b)	(a-b)
	Ordinary Income	219	245	
Net Cash Provided	Depreciation	652	658	
by Operating Activities	Others	44	98	
	Subtotal	917	1,001	(84)
Not Cook Hood	Capital Expenditures	(888)	(589)	
Net Cash Used in Investing Activities	Investments	3	37	
III IIIvesuiig Activities	Subtotal	(885)	(551)	(334)
Free	Cash Flows	31	450	(419)
	Bonds and Loans	79	(256)	
Net Cash Provided	Dividend Payments	(41)	-	
by financing Activities	Purchase of Tresury Stock	(0)	(0)	
	Subtotal	37	(256)	

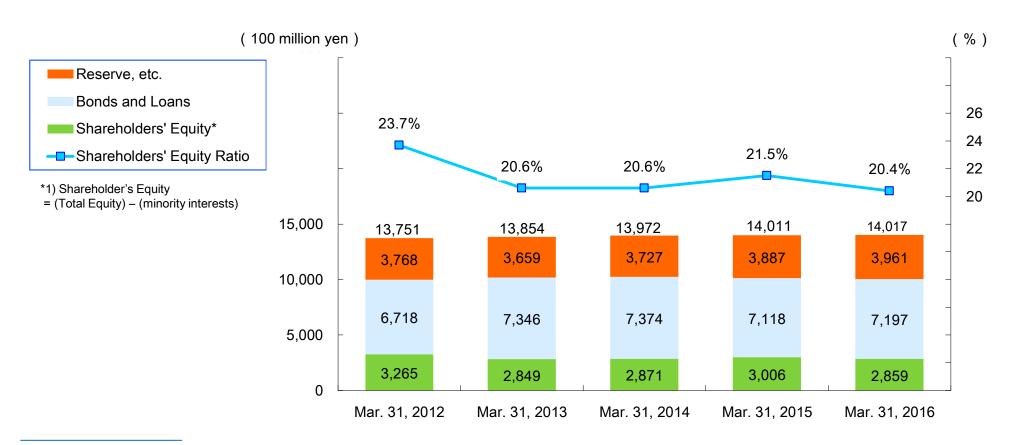
Net Increase(Decrease) in Cash and Cash Equivalents	69	194
-----------------------------------------------------	----	-----

XPlus figures means cash inflow, minus figures means cash outflow.

I - 6 . Financial Position

		(100	million yen)	
	Mar 31, 2016 (a)	Mar 31,2015 (b)	(a-b)	Details
Total Assets	14,017	14,011	6	· Capital investment +856
<plant and="" assets<br="" equipment,="" intangible="">(except decommissioning of nuclear plant in progress)></plant>	<8,415>	<8,322>	<93>	 Transferred to decommissioning of nuclear plant in progress because of decommissioning of Ikata Unit No.1 (53) Advance of depreciation, etc. (710)
<nuclear fuel=""></nuclear>	<1,348>	<1,414>	<(66)>	Transferred to decommissioning of nuclear plant in progress because of decommissioning of Ikata Unit No.1 (72), etc.
<decommissioning in="" nuclear="" of="" plant="" progress=""></decommissioning>	<217>	<->	<217>	Accounted because of decommissioning of Ikata Unit No.1
<reserve for="" fuel="" fund="" irradiated="" nuclear="" of="" reprocessing=""></reserve>	<972>	<1,044>	<(72)>	Decreased because of payment to JNFL
<net asset="" benefit="" defined=""></net>	<2>	<136>	<(134)>	Impact of down in the discount rate (144), etc.
Liabilities	11,155	11,002	153	
<bonds and="" loans=""></bonds>	<7,197>	<7,118>	<79>	
Total Equity	2,861	3,008	(147)	
<retained earnings=""></retained>	<1,401>	<1,331>	<70>	 Net income attributable to shareholders of parent company +111 Dividend payment (41)
<net available-for-sale="" gain="" on="" p="" securities,<="" unrealized="">Deferred gain on derivatives under hedge accounting></net>	<165>	<222>	<(57)>	The impact of the strong yen and declining share prices, etc.
<remeasurements benefit="" defined="" of="" plans=""></remeasurements>	<(125)>	<35>	<(160)>	Impact of down in the discount rate (133), etc.
Shareholders' Equity Ratio	20.4%	21.5%	▲ 1.1%	

Liabilities and Total Equity in the last 5 fiscal years



Financial Indicators

		Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2015
Shareholder's Equity Ratio	(%)	23.7	20.6	20.6	21.5	20.4
Interest Bearing Debts Ratio	(times)	2.1	2.6	2.6	2.4	2.5
Book-value per Share(BPS)	(yen)	1,586	1,384	1,394	1,460	1,388
Price Book-value Ratio(PBR)	(times)	1.5	1.0	1.0	1.0	1.1

(Note) Interest Bearing Debts Ratio = (Bonds and Loans) / (Shareholders' Equity)

I - 7 . Dividends

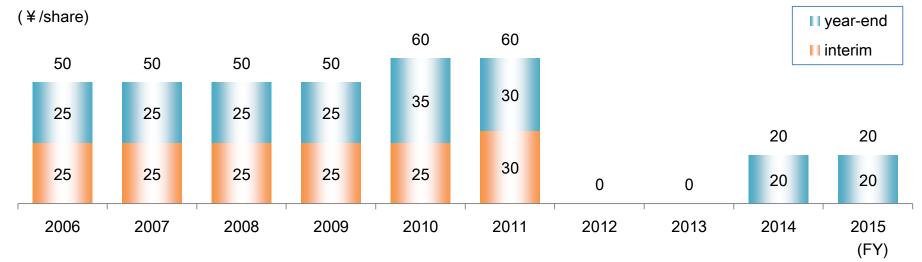
- ✓ Paying stable dividends is our basic policy for returns to shareholders, which are decided in light of comprehensive consideration of business results, financial position, and medium-to-long-term business conditions.
- ✓ The year-end dividend per share is expected to be ¥ 20 (no change from the previous year), because income remains almost at the same level year on year although operations have not been resumed yet at Ikata Unit No.3.

Dividend per Share

	FY2014	FY2015
Dividend per Share (yen)	20	20
Amount of Dividends (million yen)	4,151	4,151

XXFY2015 year-end dividends is officially decided on the resolution of general meeting of stockholders which will be held in Jun. 2016.

Dividend per Share(last 10 fiscal years)



II. Forecasts of Consolidated Financial Performance and dividends for FY2016

- □ Retail electricity sales will decrease by 0.3% to approx. 257 million kWh, and total electricity sales (include wholesale) will decrease by 2.2% to approx. 269 million kWh.
- □ Operating revenues will decrease by approx. ¥4.0 billion to ¥650.0 billion due to the decrease of total electricity sales, etc. We cannot release forecasts of income(loss) and dividends at this point in time, because it is difficult to predict when Ikata Unit No.3, which is currently undergoing a pre-operation inspection, will resume its operations.
- □ The unrecognized actuarial loss (¥17.8 billion) occurred in FY2015 due to the Impact of down in the discount rate on projected benefit obligation. ¥ 16.6 billion out of this will be amortized in FY2016.

Financial Forecasts

(100 million yen)

	FY 2016	FY2015	(a)=(a) (b)	(c)/(b)	
	(Forecast) <a>	(Result) 	(c)=(a)-(b)		
Operating Revenues	6,500	6,540	(40)	(0.6%)	

Electricity Sales Forecasts

(100 million kWh)

		FY2016 (Forecast) <a>	FY2015 (Result) 	(c)=(a)-(b)	(c)/(b)
	Lighting	89.2	89.3	(0.1)	(0.1)%
	Power	167.6	168.2	(0.6)	(0.3)%
	Retail	256.8	257.5	(0.7)	(0.3)%
	Wholesale	12.3	17.7	(5.4)	(30.7)%
	Total	269.1	275.2	(6.1)	(2.2)%

Fuel Prices and Exchange Rate Forecasts

	FY2016 (Forecast) <a>	FY2015 (Result) 	<a-b></a-b>
Coal CIF Price(\$/t)	70	75	(5)
Crude oil CIF Price(\$/b)	45	49	(4)
Exchange Rate(¥/\$)	110	120	(10)

<Reference> Non-Consolidated Financial Results

1. Details of Financial Results; year-on-year basis

(100 million yen)

(100 million yei					
	FY2015	FY2014	Cha	ange	
	(a)	(b)	(c)=(a)-(b)	(c)/(b)	
Electricity Sales(Retail)	4,863	5,150	(287)	(5.6)%	
<surcharge based="" fit="" income="" on=""></surcharge>	<343>	<169>	<174>	<103.4%>	
Electricity sales(Wholesale), etc.	168	155	13	8.2%	
Others	847	639	208	32.7%	
<grants cost="" for="" from<br="" purchase="" the="">Surcharge Adjustment Organization></grants>	<616>	<394>	<222>	<56.2%>	
Operating Revenues	5,880	5,945	(65)	(1.1)%	
Personnel	512	497	15	3.0%	
Fuel	932	1,415	(483)	(34.1)%	
Power Purchase	1,507	1,252	255	20.3%	
Depreciation	558	564	(6)	(1.0)%	
Maintenance	562	508	54	10.5%	
Nuclear Back-end	68	72	(4)	(5.4)%	
Others	1,591	1,417	174	12.2%	
Operating Expenses	5,733	5,728	5	0.1%	
Operating Income	146	216	(70)	(32.2)%	
Interest expence, etc.	13	22	(9)	(40.6)%	
Ordinary Income	133	194	(61)	(31.2)%	
Reserve for Fluctuations in Water Level	(Provision) 30	(Provision) 16	14	87.1%	
Income Taxes, etc.	41	84	(43)	(50.9)%	
Net Income	61	93	(32)	(34.3)%	

[Electricity Sales(Retail)]

- · Decrease in revenues based on the Fuel Cost Adjustment System (323)
- Decrease in in electricity sales volume (132), etc.

【Fuel, Power Purchase】 (228)

- Increase in purchase of renewable energy sourced electricity +195
- · Decrease in total electricity sales [Retail] (48)
- · Increase in electricity volume generated by hydro power plants (20)
- Decline in the thermal power generation cost per kWh (400), etc. [Down in the fuel prices (385), Increase in the coal power ratio (15)]

		FY2015	FY2014	(a-b)
		(a)	(b)	(3. 3.)
CIF Price	Coal (\$/t)	75	93	(18)
	Crude Oil (\$/b)	49	90	(41)
(all Japan)	LNG (\$/t)	452	798	(346)
Exchange Rate (¥/\$)		120	110	10

[Maintenance]

- · Increase of construction associated with the nuclear power station +30
- · Increase of construction associated with distribution facilities +15, etc.

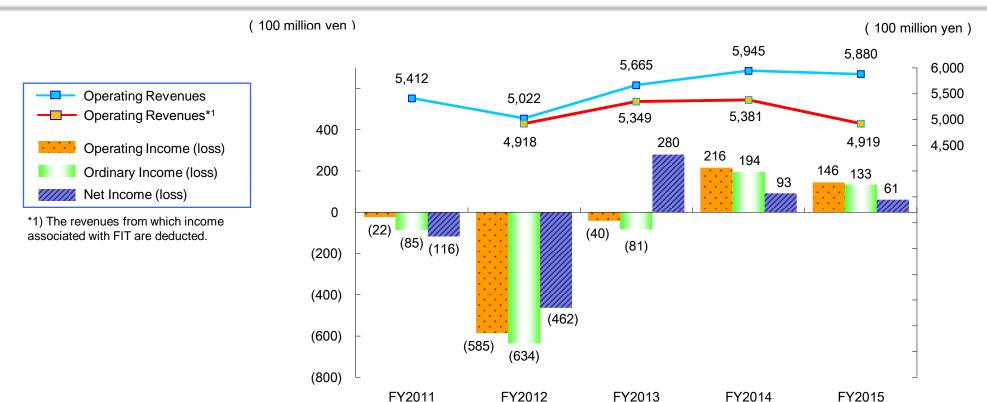
[Others]

· Increase in payments to Surcharge Adjustment Organization +174, etc.

[Income Taxes, etc.]

- Decrease in the reversal of deferred tax assets accompanying the change in the effective income tax rate (16)
- · Decrease of pre-tax profit and so on (27)

Financial Results in the last 5 fiscal years



Performance Indicators

		FY2011	FY2012	FY2013	FY2014	FY2015	;
Operating Income Margin *2	(%)	(0.4)	<(11.9)%> (11.7)	<(0.7)%> (0.7)	<4.0%> 3.6	<3.0%>	2.5
Return on Assets (ROA) *3	(%)	0.1	(4.1)	0.1	2.2		1.7
Return on Equity (ROE)	(%)	(3.9)	(17.7)	11.1	3.5		2.2
Net Income per Share	(yen)	(56)	(223)	135	45		30
Ordinary Income(Loss) + Interest Expenses	(100 million yen)	10	(540)	17	293		223

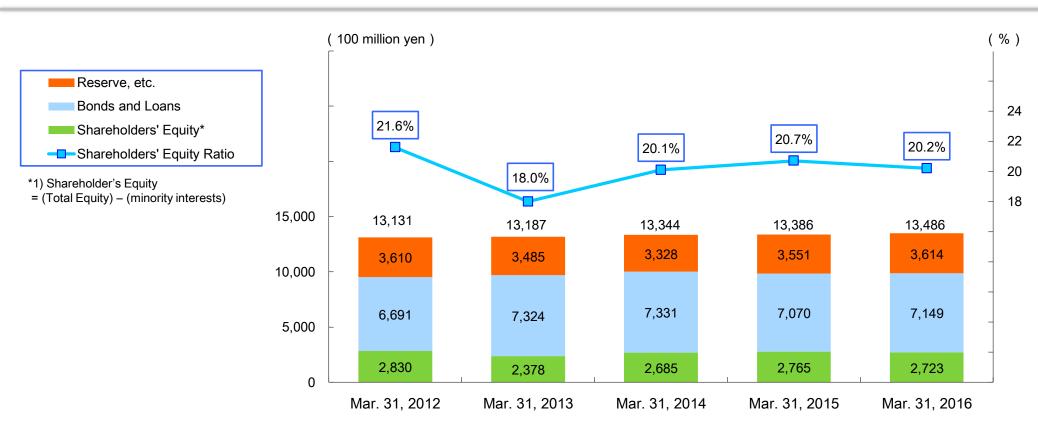
^{*2)} Figures in < > are calcurated on the revenues from w hich income associated with FIT are deducted.

^{*3)} ROA = (Ordinary Income(Loss) + Interest Expenses) / Total Assets

2 . Financial Position

		(100	i i i i i i i i i i i i i i i i i i i	
	Mar 31, 2016 (a)	Mar 31,2015 (b)	(a-b)	Details
Total Assets	13,486	13,386	100	Capital investment +777
<electric assets,<="" fixed="" p="" utility=""> Incidental utility fixed assets, Construction in progress (except Decommissioning of nuclear plant in progress)></electric>	<7,756>	<7,641>	<115>	Transferred to decommissioning of nuclear plant in progress because of decommissioning of liketa Unit No. 1 (52)
<nuclear fuel=""></nuclear>	<1,348>	<1,414>	<(66)>	 Transferred to decommissioning of nuclear plant in progress because of decommissioning of Ikata Unit No.1 (72), etc.
<decommissioning in="" nuclear="" of="" plant="" progress=""></decommissioning>	<217>	<0>	<217>	Accounted because of decommissioning of lkata Unit No.1
<reserve for="" fuel="" fund="" irradiated="" nuclear="" of="" reprocessing=""></reserve>	<972>	<1,044>	<(72)>	· Decreased because of payment to JNFL
Liabilities	10,763	10,620	143	
<bonds and="" loans=""></bonds>	<7,149>	<7,070>	<79>	
Total Equity	2,723	2,765	(42)	
<retained earnings=""></retained>	<1,162>	<1,142>	<20>	Net income attributable to shareholders of parent company +61 Dividend payment (41)
<valuation, adjustments="" and="" others="" translation=""></valuation,>	<135>	<197>	<(62)>	The impact of the strong yen and declining share prices, etc.
Shareholders' Equity Ratio	20.2%	20.7%	▲ 0.5%	

Liabilities and Total Equity in the last 5 fiscal years



Performance Indicators

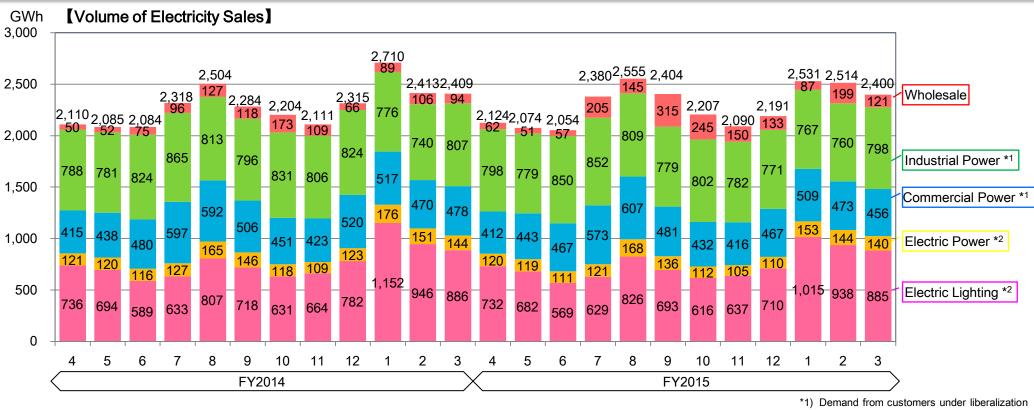
		Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016
Shareholder's Equity Ratio	(%)	21.6	18.0	20.1	20.7	20.2
Interest Bearing Debts Ratio	(times)	2.4	3.1	2.7	2.6	2.6
Book-value per Share(BPS)	(yen)	1,363	1,146	1,293	1,332	1,312
Price Book-value Ratio(PBR)	(times)	1.7	1.2	1.1	1.1	1.2

(Note) Interest Bearing Debts Ratio = (Bonds and Loans) / (Shareholders' Equity)

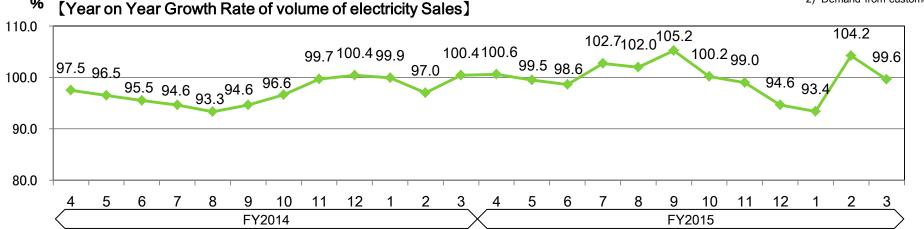
Supplemental material for FY2016

- ➤ Monthly Breakdown of Electricity Sales
- Monthly Breakdown of Electricity Sales to Large-scale Industrial Customers
- > Number of All-electric Housing Construction
- Consumption of fossil Fuels
- > Flow rate, Financial Sensitivity for Key Factors
- ➤ Time Lag Effect of Fuel Cost Adjustment System
- Plant an Equipment Expenditures (consolidated)
- > Feed-in Tariff Scheme

Monthly Breakdown of Electricity Sales

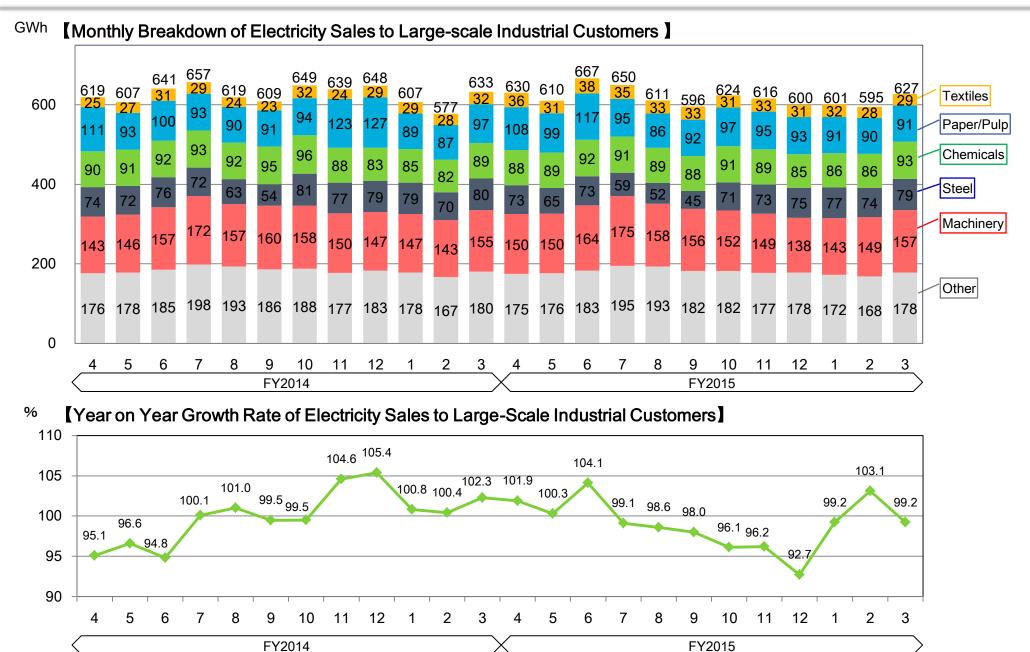


^{*2)} Demand from customers under regulation



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Monthly Breakdown of Electricity Sales to Large-scale Industrial Customers (1)



Year on Year Growth Rate of Electricity Sales to Large-Scale Industrial Customers

(%)

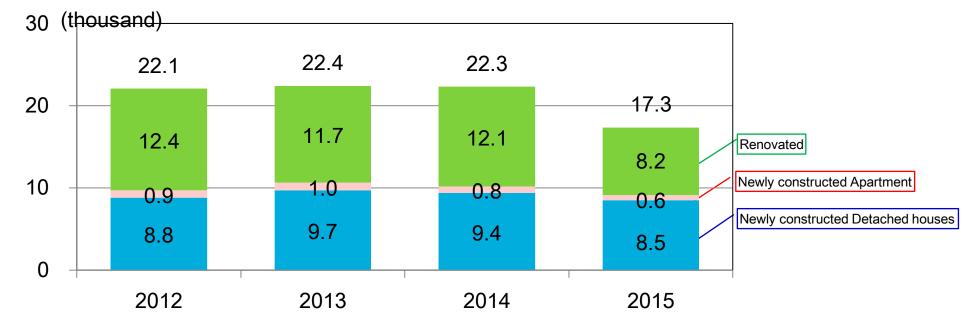
		FY2014						FY2015		(70)		
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
(Grand total	(4.5)	0.2	3.1	1.2	(0.1)	2.1	(1.4)	(5.0)	0.4	(1.0)	
	Textiles	(4.3)	(13.6)	(2.2)	22.2	(0.4)	24.4	34.3	13.2	0.0	17.3	4
	PaperPulp	(18.9)	(0.5)	17.7	(5.3)	(2.9)	6.6	(0.5)	(17.0)	(0.5)	(3.4)	3
	Chemicals	(8.8)	(5.2)	(5.2)	(2.6)	(5.5)	(1.5)	(4.5)	(1.1)	3.7	(0.9)	4
	Steel	2.7	16.8	4.7	4.0	6.3	(5.2)	(16.8)	(7.9)	0.4	(7.0)	*
	Machinery	3.1	1.4	3.3	3.1	2.7	4.1	(0.0)	(3.4)	0.6	0.3	6.0
	Others	(1.3)	(0.3)	(0.4)	0.9	(0.3)	(8.0)	(1.2)	(2.4)	(0.7)	(1.3)	30

Increase due to suspension of onsite power generations of some customers. etc.

Decline due to maintenance of production facilities of some customers, etc.

Number of All-electric Housing Construction

Number of All-electric Housing Construction



Breakdown of Number of All-electric Housing Construction	(thousand)
----------------------------------------------------------	------------

		FY2014	
		YoY growth rate	
Newly constructed	9.1	(10.4)%	10.2
Detached houses	8.5	(9.5)%	9.4
Apartments	0.6	(21.2)%	0.8
Renovated	8.2	(32.2)%	12.1
Total	17.3	(22.2)%	22.3

【Consumption of fossil Fuels】

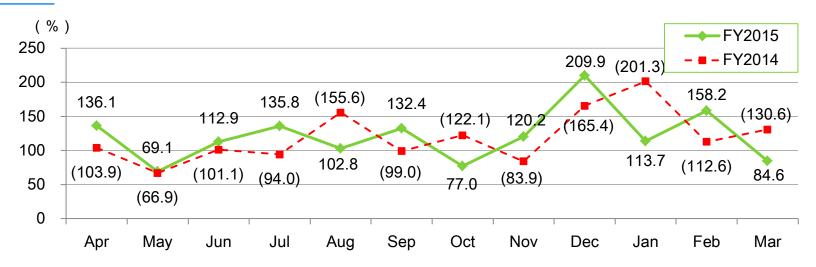
	FY2015 (A)	FY2014 (B)	(A-B)
Coal (1000t)	2,805	3,288	(483)
Heavy Oil (1000kl)	670	736	(66)
Crude Oil (1000kl)	142	141	1
LNG (1000t)	304	342	(38)

[Fuel Prices]

	FY2015	FY2014	
	(A)	(B)	(A-B)
CIF price: Coal (\$/ t)	75	93	(18)
CIF price: Heavy Oil (\$/b)	49	90	(41)
CIF price: LNG (\$/ t)	452	798	(346)
FX rate (¥/\$)	120	110	10

Flow Rate, Financial Sensitivity for Key Factors

Flow Rate



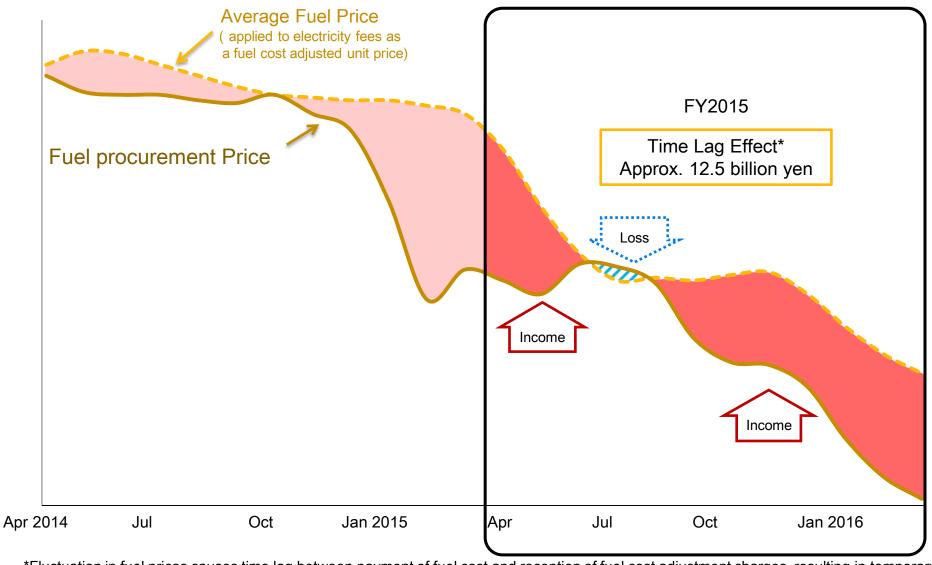
Financial Sensitivity for Key Factors

(100 million yen)

	('''''''''''''''''''''''''''''''''''''
	FY2015
	Total
CIF price: crude oil (1\$/b)	7
CIF price: coal (1\$/t)	8
FX rate (¥1/\$)	9
Nuclear power capacity factor (1%)	9
Flow Rate (1%)	2

Because this sensitivity is theoretical value calculated based on some assumption, real impacts could change depending supply/demand situation.

Time Lag Effect of Fuel Cost Adjustment System



^{*}Fluctuation in fuel prices causes time lag between payment of fuel cost and reception of fuel cost adjustment charges, resulting in temporary increase or decrease in profits. Time Lag Effect above is this temporary increase or decrease, assuming that time lag does not take place.

Plant and Equipment Expenditures (consolidated)

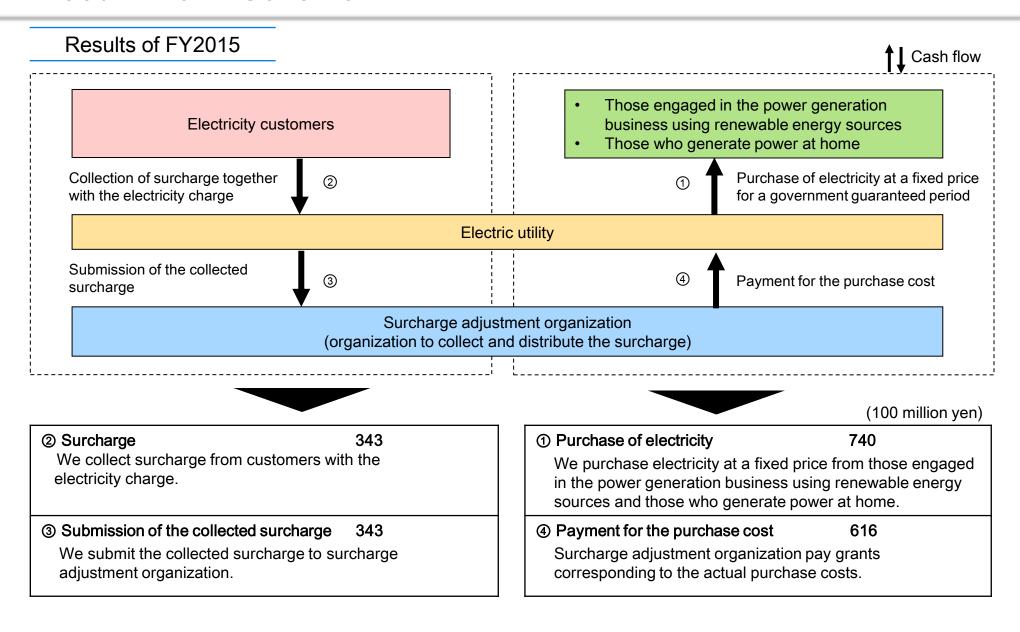
		FY2015
	Power Sources	549
	Hydro	39
	Thermal	122
	Nuclear	387
	Transmission	45
	Transformation	56
	Distribution	96
	Other	29
	Subtotal	777
	Nuclear fuel	35
	lectric Power usiness	812
	Other business	104
Total*		917

(100 million yen)

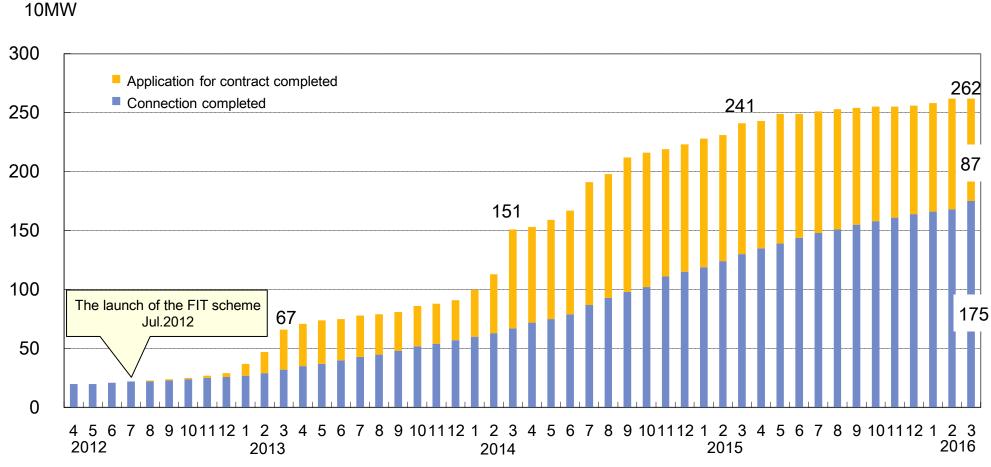
<ref> FY2014</ref>		
326		
42		
79		
204		
45		
63		
87		
23		
546		
48		
595		
125		
721		

*before the elimination of unrealized profits

Feed-in Tariff Scheme



[Reference] Installation of Solar Power Generation Facilities

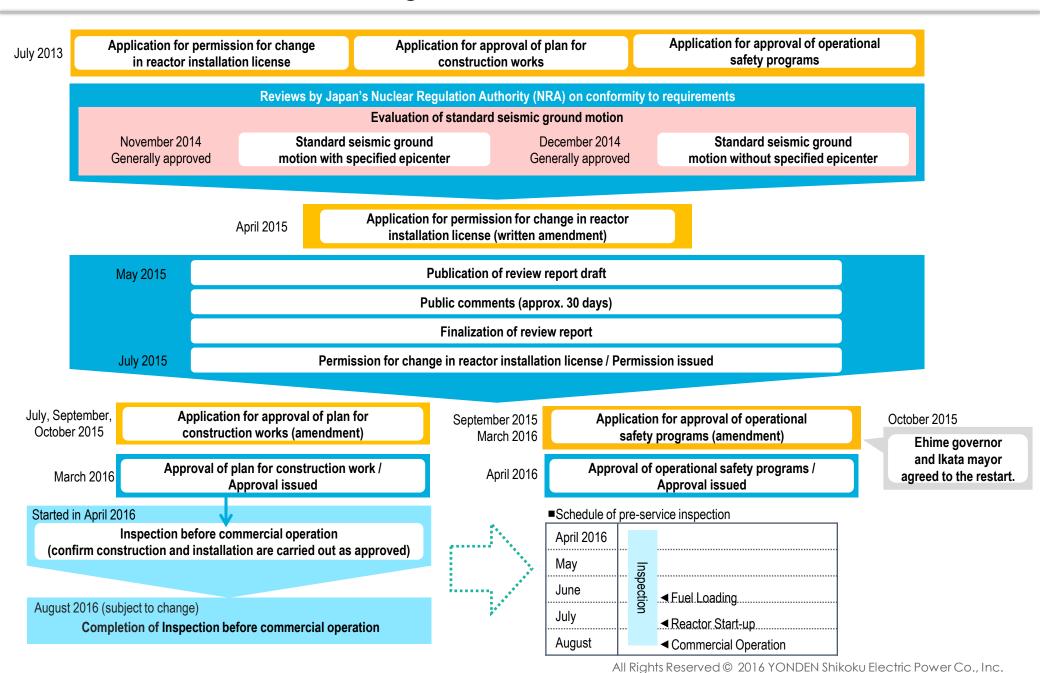


X Outputs after July 2014 are including southern part of Awaji Island (approx. 170MW, as of March 31, 2016)

Topics

- > The Situation Surrounding the Ikata Unit No.3
- Decommissioning of Ikata Unit No.1
- Replacement of Thermal Power Stations
- Establishment of the New Coal Procurement Company
- Basic Concept of Market Strategy
- View of Overseas Business
- Shikoku Electric Power's Facilities
- Forecasts of costs for safety measures at the Ikata Nuclear Power Station
- Application for Permission for Change in Reactor Installation License in Relation to Specialized Safety Facilities
- Response Toward Strengthening Environmental Regulations
- Enrichment and Enhancement of Customers' Services
- Plan for Smart Meter Introduction
- Shareholder Return
- Financial Results
 [Financial Data, Cash Flows, Plant and Equipment Expenditures]

The Situation Surrounding the Ikata Unit No.3



Decided on March 25, 2016

■Overview of Ikata Unit No.1

[Information of Unit]

Location	Ikata-cho, Nishiuwa-gun, Ehime	
Reactor Type Pressurized light-water react		
Output	566 MW	
Number of Fuel Assemblies	121	

[Results of Power Generation]

Total Amount of Power Generated	132.6 billion kWh
Capacity Factor*1	77.5% ^{*2}

^{*1)} Capacity Factor = $\frac{\text{Cumulative electrical generation}}{\text{Authorized output}} \times \text{Calendar hours} \times 100 (\%)$

Scheduled date of decommissioning

> May 10, 2016

^{*2)} Total accumulated by the end of fiscal 2011

Replacement of Thermal Power Stations

■ Replacing Unit No.1 of the Saijo Thermal Power Station

- Replacing Unit No.1 with highly efficient, ultra-supercritical (USC) generation equipment
- · We opened bid for the supply of thermal power which we won ourselves in March 2016.

	Current Unit No.1	New Unit No.1	
Start of operations	FY1965	March 2023 (scheduled)	
Output	156MW	500MW	
Thermal efficiency *	Approx.39% (Approx.38%)	Approx.45% (Approx.43%)	
Fuel type	Coal		

■ Switching from Oil to LNG at the Sakaide Thermal Power Station

	Unit No.4	Unit No.1	New Unit No.2
Start of operations	March 2010	August 2010	August 2016 (scheduled)
Output	350MW	296MW	289MW
Generation method	Steam power (Oil→LNG)	LNG combined cycle	LNG combined cycle
Thermal efficiency*	Approx.44% (Approx.40%)	Approx.57% (Approx.51%)	Approx.58% (Approx.53%)



New Sakaide Unit. No.2

^{*} LHV(upper line) is determined by subtracting the heat of vaporization of the water vapor from HHV(lower line).

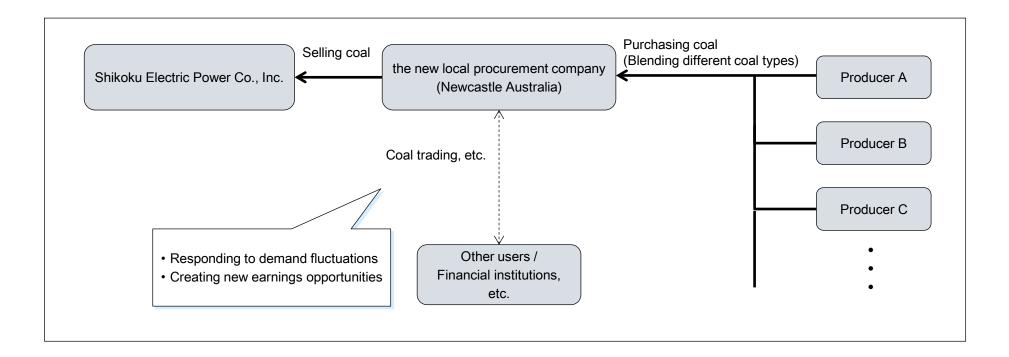
Establishment of the New Coal Procurement Company

■Introduction of New Coal Procurement Scheme

[Our Aim]

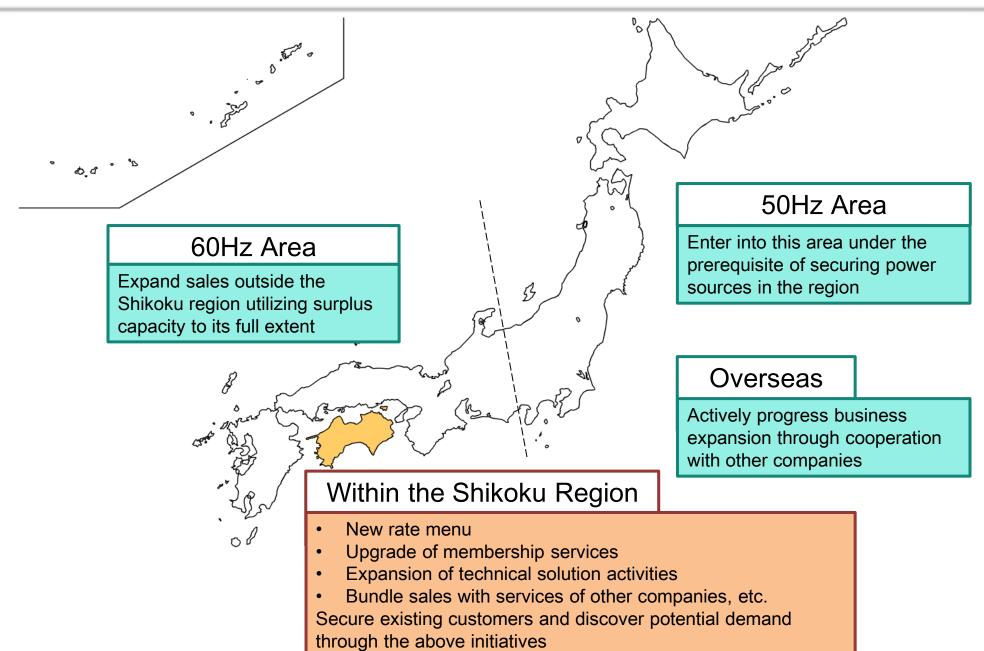
Establishment of the local procurement company abroad

- Purchasing coal directly from producer
 Blending high grade and low grade coal to ensure quality conforming to our power stations
- Stable procurement of coals offering reliable performance for low cost



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Basic Concept of Market Strategy



■ The Profit Target and Measures by 10 years

The Profit Target of Overseas Business (by 10 years)

4.0 billion yen / year

Net generation capacity:

About 1.5 million kW

Expanding Targets of Consideration

✓ Expanding our net generation capacity focusing not only the Middle East Asia / gas power plant, but also the Southeast Asia and Americas / renewable energy which are expected to grow

Strengthening the Organization

✓ Established International business section on March 1, 2016, to strengthen the organization and enhance operational efficiency

Strengthening Strategic Partnership

✓ Building relations with new partners, while strengthening of relations with existing partners, appealing of our strengths such as know-how we have cultivated in our domestic electric power business and connections with the local governments and companies developed through overseas consulting business

Overview of Existing Projects

	Qatar	Oman			
Project	Ras Laffan C	Barka 3	Sohar 2		
Project Details	Construction and operation of new power and desalination plants, sales of power and water	Construction and operation of new power plan power sales			
Power Generation Facilities	2,730 MW (GTCC)	744 MW each (GTCC)			
Desalination Facilities	290 k tons per day		-		
Investment Participation by SEPCO	5 %	7.15%	7.15%		
Total Cost	Approx. US\$3.9 billion	Approx. US	S\$1.7 billion		
Project Term	April 2011—March 2036	April 2013—	-March 2028		

GTCC represents electricity generation by Gas Turbine Combined Cycle

Shikoku Electric Power's Facilities

(As of April 28, 2016)

								(As	of April 28, 2016)
			Hydro 1,146 MW	Run-of-th Reser	/pes le-river type voir type d-storage	Output (MW) 305 155 686	. -		
				Powe	er Plant	Output (MW)	Start of operations	Age	
			Nuclear	Ikata	Unit No.1	566	September 1977	38 🖛	Scheduled to be decommissioned
			2,022 MW		Unit No.2	566	March 1982	34	on May 10, 2016
			, in the second		Unit No.3	890	December 1994	21	
				Powe	er Plant	Output (MW)	Start of operations	Age	Fuel source
				Anan	Unit No.1	125	July 1963	52	Oil
	Total Output				Unit No.2	220	January 1969	47	Oil
	6,617 MW				Unit No.3	450	August 1975	40	Oil
					Unit No.4	450	December 1976	39	Oil
			Thermal	Tachibana-wan		700	June 2000	15	Coal
			3,447 MW	Saijo	Unit No.1	156	November 1965	50	Coal / Biomass / Oil
					Unit No.2	250	June 1970	45	Coal / Biomass / Oil
				Sakaide	Unit No.1	296	August 2010	5	LNG
					Unit No.2	(289)	August 2016 (scheduled)	Replacing	g Switching from oil to LNG
					Unit No.3	450	April 1973	43	Oil / COG
					Unit No.4	350	May 1974	41	LNG / COG
			Solar	Powe	er Plant	Output (MW)	Start of operations	Age	
			2 MW	Mats	uyama	2	March 2003	12	
		_							

(100 million yen)

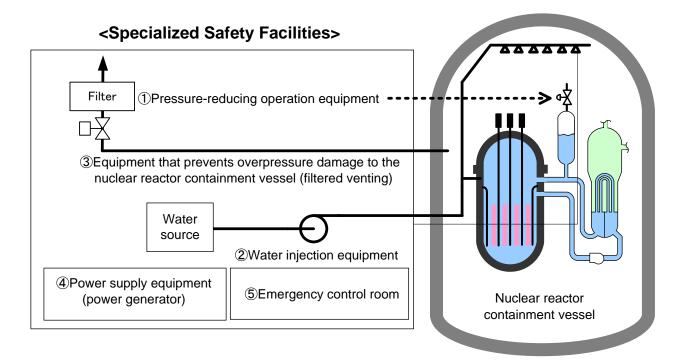
		T . (. l	FY2011 ~ FY2015 (results)				
		Total (forecasts)	Total	FY2015			
Facility	Short term	Approx. 750	666	299			
Construction	Middle term	Approx. 700	211	91			
Analysis and Evaluation		Approx. 250	225	126			
		Approx.1,700	1,103	516			
Total	Total Capital App		806	366			
	Expenses	Approx. 300	296	150			

^{*}Total amounts of costs for safety measures are based on our assumptions and judgments in consideration of the information available at the time, and are therefore subject to change due to future situation.

On January 14, 2016, the Company submitted an application to the Nuclear Regulation Authority for permission for change in reactor installation at Ikata Unit No. 3 in relation to specialized safety facilities.

♦ Outline of Specialized Safety Facilities at Ikata Unit No. 3

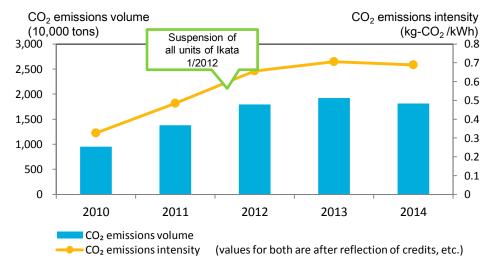
- Installed with equipment required by the new regulatory requirements
- Possesses functions to prevent damage of the nuclear reactor containment vessel in preparation for loss of the cooling function of the nuclear reactor and damage to the nuclear reactor core. This type of damage can be caused by a largesized aircraft intentionally colliding with the reactor building or any other acts of terrorism
- Provides back up to existing safety equipment
- Scheduled to be completed in FY2019



Response Toward Strengthening Environmental Regulations

Present Condition

➤ The Company's CO₂ emissions volume and intensity have been increasing rapidly following the suspension of all units of the Ikata Nuclear Power Station



	2010	2011	2012	2013	2014
Electricity sales	2,910	2,844	2,741	2,721	2,639

Direction for the Future

➤ Establish targets for the entire electricity industry for the reduction of CO₂ emissions and work to achieve those targets

Action Plan for the Electricity Industry to Achieve a Low-Carbon Society (officially announced on July 17, 2015)

- Anticipating a CO₂ reduction of 11 million tons as the maximum potential for reductions through the use of the best available technology (BAT) affordable when establishing new thermal power generators, in addition to other initiatives
- Aiming for an emission factor of around 0.37 kg-CO₂/kWh (user end)

Source: Federation of Electric Power Companies, J-Power,
The Japan Atomic Power Company (JAPC), Volunteering Power Producers and Suppliers



- < Content of the Our Main Initiatives >
- Restarting operations at the Ikata Nuclear Power Station and safe and stable operations after restarting
- Improving efficiency through the replacement of aging thermal power
 - → Refitting Unit. No. 2 (oil) at the Sakaide Thermal Power Station with an LNG combined cycle system
 - → Replacing Unit No. 1 at the Saijo Thermal Power Station with highly efficient, ultra-supercritical (USC) generation equipment
- > Improving efficiency through replacement of water turbines at hydro power stations
- Maximum utilization of renewable energy such as solar and wind power, etc.
- Application of low-loss power lines and introduction of low-loss pole transformers, etc.



Enrichment and Enhancement of Customers' Services

■ Introduction of a New Menu for Electricity Rates

[New Menu for Residence]
Provision of various menu lineups

[New Menu for Offices and Stores]
Provision of new economical rate menus

■ Expansion in Content of Online Membership Services and Introduction of the Loyalty Program



[Started from March 2015]

- Inquiry services for electricity rates and amount of electricity used
- Optimal rate menu simulations
- Simulations of the effects of energy conservation, etc.

[Started from January 2016]

Loyalty Program, etc.

[Starting from April 2016]

- Rate alert service
- Convenient monitoring service for energy usage amounts
- Point exchange service

♦ Anticipated Effects from the Introduction of Smart Meters

Improvement of customer convenience	 Acceleration of commencing and suspending electricity supply, as well as verifying electricity usage amounts, when a customer changes residence Possibility of selecting a rate menu that conserves energy and matches the customer's lifestyle through the visualization of electricity usage amounts, etc.
Improvement of business efficiency	 Possibility of remote control support for starting or discontinuing a contract Possibility of reducing meter inspection duties every month, etc.

Smart meters for low-voltage use



Schedule for Smart Meter Introduction

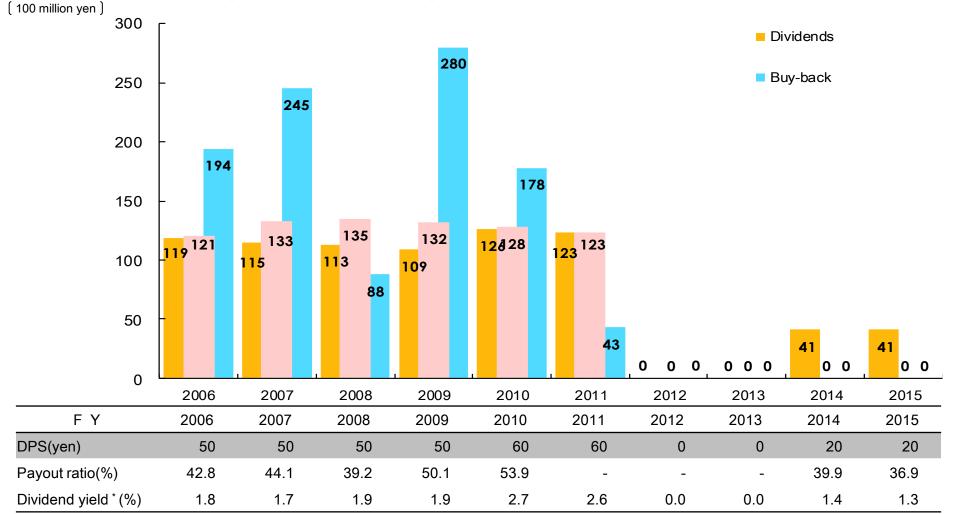
Extra-High-Voltage Supplies Large High-Voltage Supplies	Small High-Voltage Supplies	Low-Voltage Supplies
Introduction completed	Introduction scheduled to be completed by fiscal 2016	Introduction scheduled to be completed by fiscal 2023
	Introduction Progress (As of the end of March 2015)	 Currently implementing the introduction in line with legal replacement procedures,
	Introduction completed: 26 thousand units Total contracts: 30 thousand units	etc. • Gradually commencing the introduction
		of automatic meters (starting fiscal 2016)

FY]

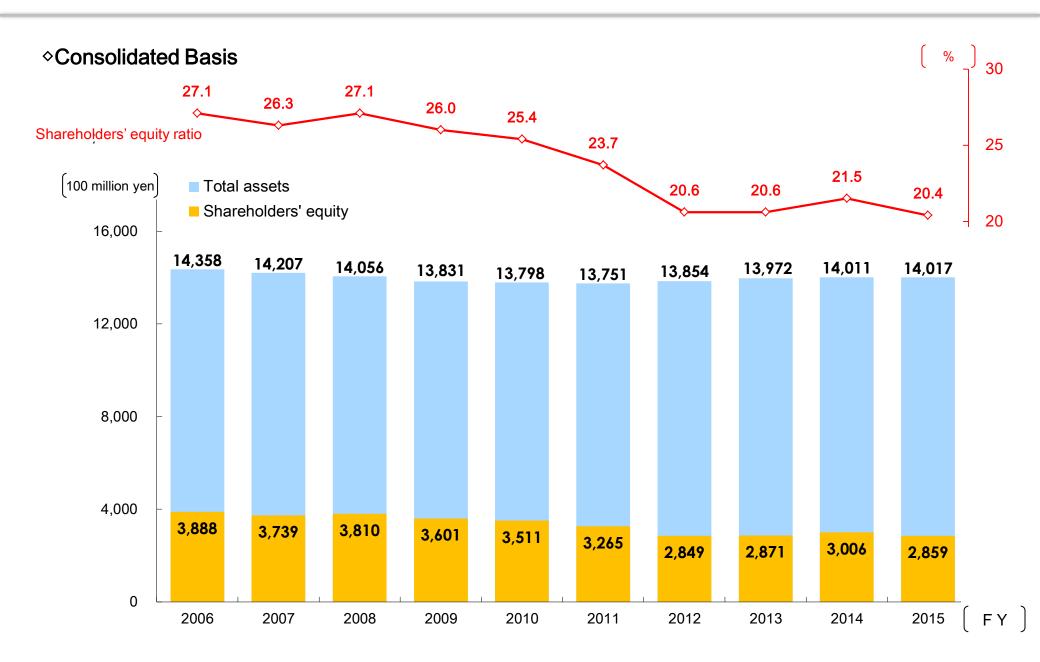
Shareholder Return

- Paying stable dividend is our basic policy for returns to shareholders.
- We decide that based on comprehensive consideration of business performance, financial position, and the medium- to long-term business conditions.

♦ Stock Information (Consolidated Basis)



^{*}Calculated form the closing price at the end of each fiscal year



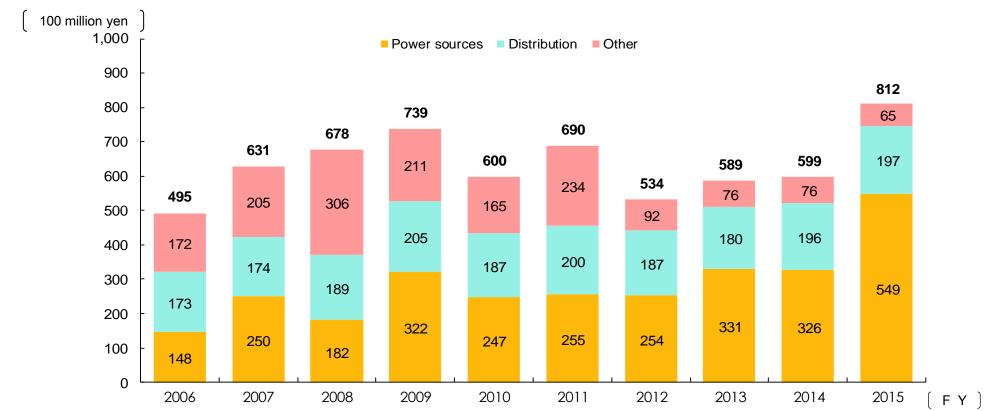
♦Consolidated Basis



^{*} The enactment of the Law on the Creation and Management of Reserve Funds for the Reprocessing of Spent Fuel at Nuclear Power Stations has caused a temporary dip in Cash Flows from Operating activities and Free Cash Flow in FY2005, a special factor that has prompted the company to fund approximately ¥130 billion externally.

Plant and Equipment Expenditures

♦Non-Consolidated Basis



♦ Consolidated Basis

[100 million yen]

FΥ	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
	565	706	776	803	666	757	654	757	721	917
Power sources	485	626	673	737	590	685	531	587	595	812
Others	80	80	102	65	75	71	122	169	125	104

*before the elimination of unrealized profits

Caution Regarding Business Forecasts and Forward-Looking Statements

In addition to historical facts regarding Shikoku Electric Power Company and its subsidiaries and affiliated companies, this presentation contains business forecasts and other forward-looking statements.

These statements are based on our assumptions and judgments in consideration of the information available at the time, and are therefore subject to risks and contain an element of uncertainty.

It is also possible that such forecasts will be revised at a later date in light of changes in the operating environment or other underlying assumptions for the forecasts. We ask that readers please take these factors into consideration.

